



≡ Experience ≡

≡ Intelligence ≡

≡ Common Sense ≡



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Thanks for your interest in working with our team. I am looking forward to the potential of working together on your real estate transaction. I have a personal goal of helping people go from the "what if to the what is".

It's my personal mission to help you achieve your goals and to exceed your expectations. My goal is to create an outcome that will result in you referring your friends, family and co-workers to me.

As a dad, husband and homeowner, I have personally bought and sold several residences. I know how stressful a sale and a move can be. It's my goal to minimize the impact on your daily life and alleviate as much of the burden as possible with my team. My goal is to help you secure the best outcome at the most favorable price and terms while protecting your interest throughout the transaction and into the future.

I believe a lot of Realtors® pursue "money" which can jeopardize a client's interest. Over the years, I have learned when you focus on the client's best interest instead of a monetary gain, you build a business worth owning.

Successful clients refer more successful clients. This explains why 75% of my clients are repeat and referred clients. Most clients are repeat clients or personal referrals from friends, neighbors, clients, attorneys, bankers and business owners.





In addition to focusing on the right thing, I know nothing great appears without hard work. I know that the "American Dream is free, but the hustle is sold separately."

I personally guarantee that no one will outwork me.

I absolutely love what I do. I am sure that after spending a little time with me, you will see how much I love the real estate business. I truly believe I was put on earth to serve others. I help people go from the life they have to the life they dream about.

I will never take your trust, my skills or talents for granted. As I tell all clients, you control the decisions and I control the process.

When your move counts, count on Mike Mahoney.

Thank you for your consideration.

Mike Mahoney

My full resume and biography  
can be found online @  
[www.RealtorMikeMahoney.com](http://www.RealtorMikeMahoney.com)







## About Michael Mahoney



Michael Mahoney is a full-time residential Realtor® in the Greater Boston area. He has been serving clients in the Norfolk, Suffolk, Northern Bristol, Eastern Middlesex and the Northeastern Worcester counties for over 2 decades.

It has been his focus to help people realize their form of the "American Dream" through home ownership, real estate wealth building, real estate investment and the timely disposition of real estate assets. He has sold hundreds of properties. It's his goal to help people go from the "what if" to the "what is".

He and his team have personally been involved in every type of residential and small commercial real estate transaction there is. Michael has served over 400 families in their real estate transactions.

In addition to his own personal business, Michael oversaw 25 agents where he supervised and managed the compliance and deadlines for hundreds of transactions per year for the firm he was charged to lead. This experience gave him more invaluable experience to every kind of potential situation that could occur in a real estate transaction. This experience is major value to clients given the complexity of a real estate transaction today.





## Practice Highlights



The development and sale of an 8 story condominium building sold as 126 individual condo units

Condo conversion from multi-family housing to redevelopment as individual condos

Land subdivision and sales including conservation commission approval

Property redevelopment including oversight of general contractors with items as technical as underground fuel storage tank removal

Helping move up buyers transfer seamlessly from one house to the next

Multifamily investment property sales and handling of tenants

Helping people downsize from the family home to a new space

Properly disposing of real estate assets for many families, institutions and advisors regarding family probate matters

Helping a surviving spouse go through the sale of their family home and writing the next chapter

Guiding divorcing and separating parties on the sale of joint real estate holdings amicably

Speaking and training as [CoachMikeMahoney.com](http://CoachMikeMahoney.com)

Guest Panelist for Real Estate Branding Summit and National Association of Realtors Speaker Events





## AFFILIATIONS & MEMBERSHIPS

≈ Member of The National Association of Realtors ≈

≈ Member Massachusetts Association of Realtors ≈

≈ Member Greater Real Estate Board ≈

≈ Member of MLSPIN ≈

≈ Past President of Back Bay BNI ≈

≈ Past President of BNI Toastmasters

≈ Member Institute of Luxury Home Marketing ≈

≈ Mike Ferry Coaching Member ≈

≈ Former Member of NAEA ≈

≈ Member Walpole Chamber of Commerce ≈

≈ Founder Business Alliance Network Group ≈

≈ Officer Azure Lodge AF & AM ≈

≈ Former Officer US Army ≈

≈ Ninja Selling Installation Graduate  
& Mastery Member ≈



# Client Testimonials



Just wanted to thank you again for the wonderful job you're doing for my mother and uncle. They are both very happy with the job you're doing and they feel relieved to have a very smart and an aggressive agent working on their behalf. As you know, this is a very difficult process for them and they're both very sad about having to sell their father's home, and the fact that we have you working on our behalf is more than we could have asked for.

-Pat, Jerry & Michelle

If you are looking for a Realtor to work with to buy or sell a property, look no further than Mike Mahoney! Mike recently sold a condo for me, in the Metro west area. From the first day I met him, I felt confident in his ability to get the job done. Mike is extremely knowledgeable in the current market conditions and his progressive and unique use of technology for marketing helped to get the word out to many prospective buyers. Throughout our time working together Mike was always available to answer questions and he consistently updated me about the property. Mike is easy-going and personable, yet tenacious and passionate about what he does. Give him a chance; he'll hustle til the jobs done!

-Karen Carbone

Mike has sold several properties for me under a wide variety of circumstances and market conditions. Some of the things I appreciate about him are that he's a sharp salesman, a good problem solver, and cares about people more than most in his business.

If you need to sell a home in the Boston area, he's the go to guy.

-Mark Davian









# Client Testimonials



I selected Mike after having a very unsuccessful experience with a previous broker. He had excellent ideas in helping to sell my house and continued to advertise it with a fresh perspective. His experience helped in a number of ways and I only wish we had selected him sooner. It was a very positive experience and I wouldn't hesitate to recommend him.

-Suzanne Chapman

This is the second property I have sold with Mike as my broker. He thoroughly researches the area and gives you all the information you need to decide what to list your property for, so it sells timely. He also helps review and negotiate all offers and is willing to work with you to get things done to get the property sold. Thanks for all your help Mike!

-Denise Keane

Upon putting our house for sale we moved out of state. Michael made the whole process seamless and worry free. Very Responsive and tech savvy. I never write reviews, but he deserves it for great job he did.

-Gregory Richter

We had been trying to sell our condo for well over a year and decided to give Mike a shot at it as he came well recommended. It was not easy for him but he persisted and had success. Even though it wasn't a big sale or profit for him, he acted as though it was in terms of the time and care he took working with us.

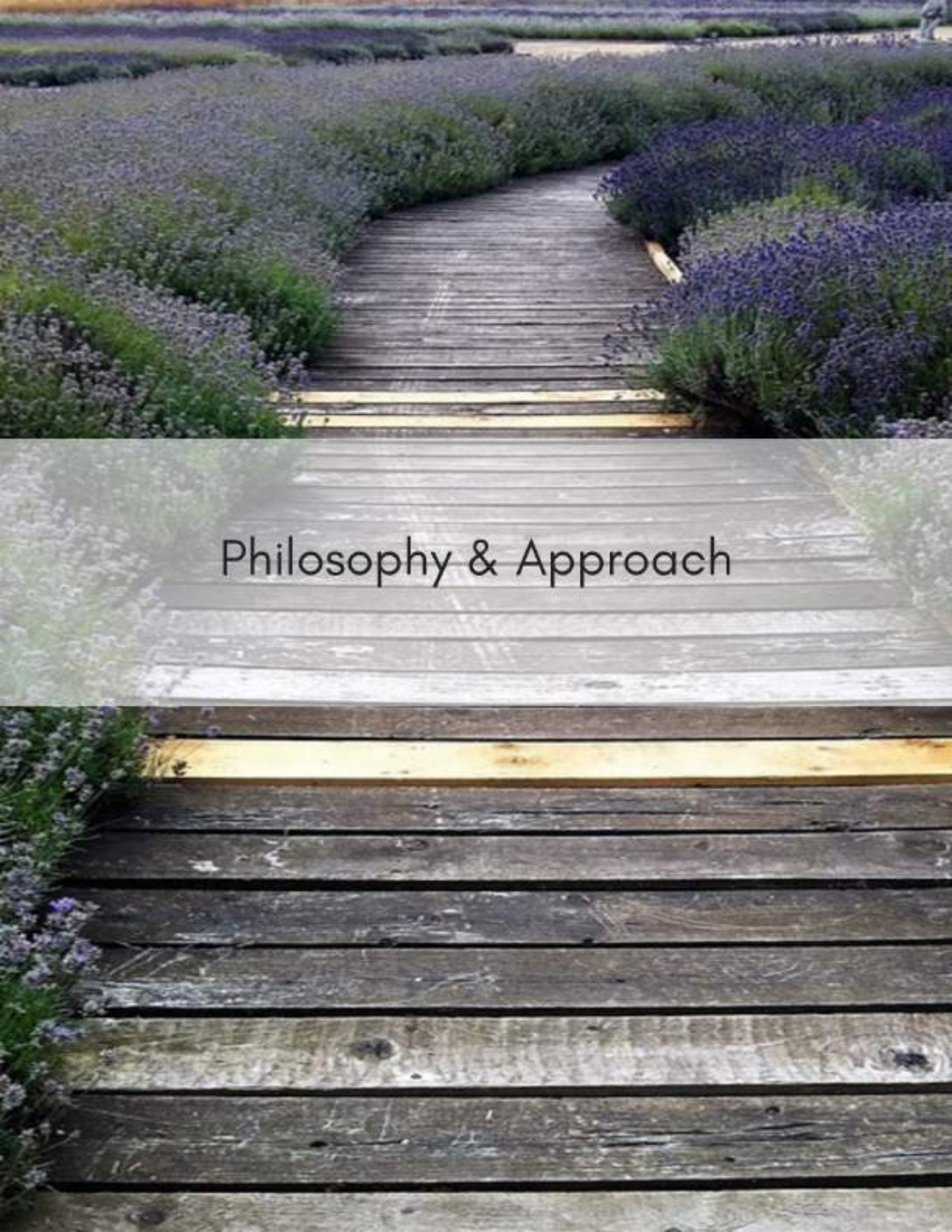
-Eloise Ginty

I can't tell you how much all of your effort and hard work selling my investment property meant to me. You are, by far, the best real estate agent I have ever worked with. I don't have much contact with people in Massachusetts anymore, but if you ever need a reference or recommendation I would be happy to. What you did meant a lot. Thanks so much.

-Karrie Hoffmaster

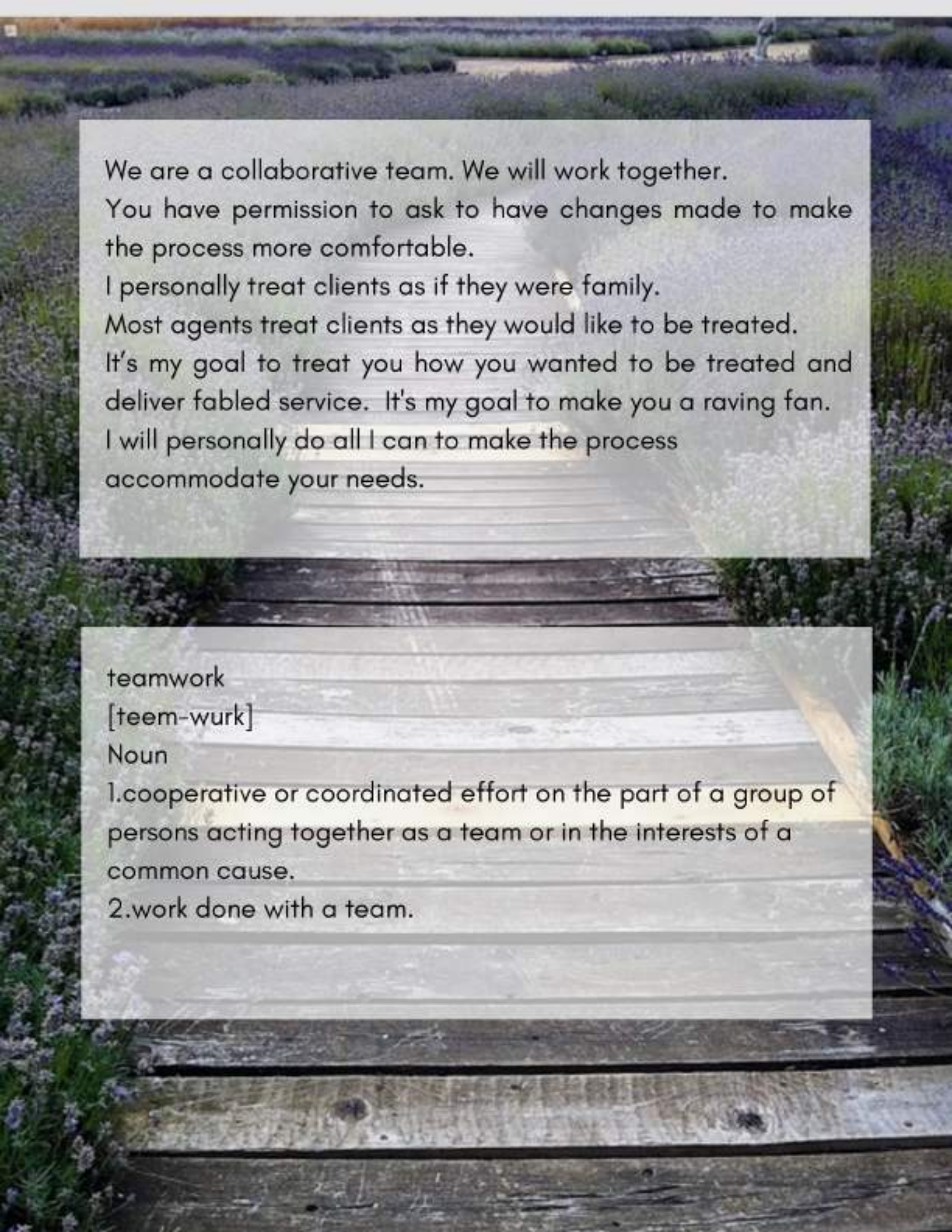




A photograph of a wooden boardwalk made of weathered planks, winding through a vast field of blooming purple lavender. The path leads from the foreground into the distance, flanked by dense rows of the fragrant flowers. The scene is peaceful and scenic, typical of a lavender farm or garden.

## Philosophy & Approach





We are a collaborative team. We will work together.  
You have permission to ask to have changes made to make the process more comfortable.  
I personally treat clients as if they were family.  
Most agents treat clients as they would like to be treated.  
It's my goal to treat you how you wanted to be treated and deliver fabled service. It's my goal to make you a raving fan.  
I will personally do all I can to make the process accommodate your needs.

teamwork

[teem-wurk]

Noun

1.cooperative or coordinated effort on the part of a group of persons acting together as a team or in the interests of a common cause.

2.work done with a team.









617-980-9025

Web:

[www.RealtorMikeMahoney.com](http://www.RealtorMikeMahoney.com)

Email:

[mike@mmahoney.com](mailto:mike@mmahoney.com)

Tweet:

[@mmahoneyboston](https://twitter.com/mmahoneyboston)

Facebook:

[michaelmahoneyrealtorboston](https://www.facebook.com/michaelmahoneyrealtorboston)



**MICHAEL MAHONEY**  
— REAL ESTATE ADVISOR —